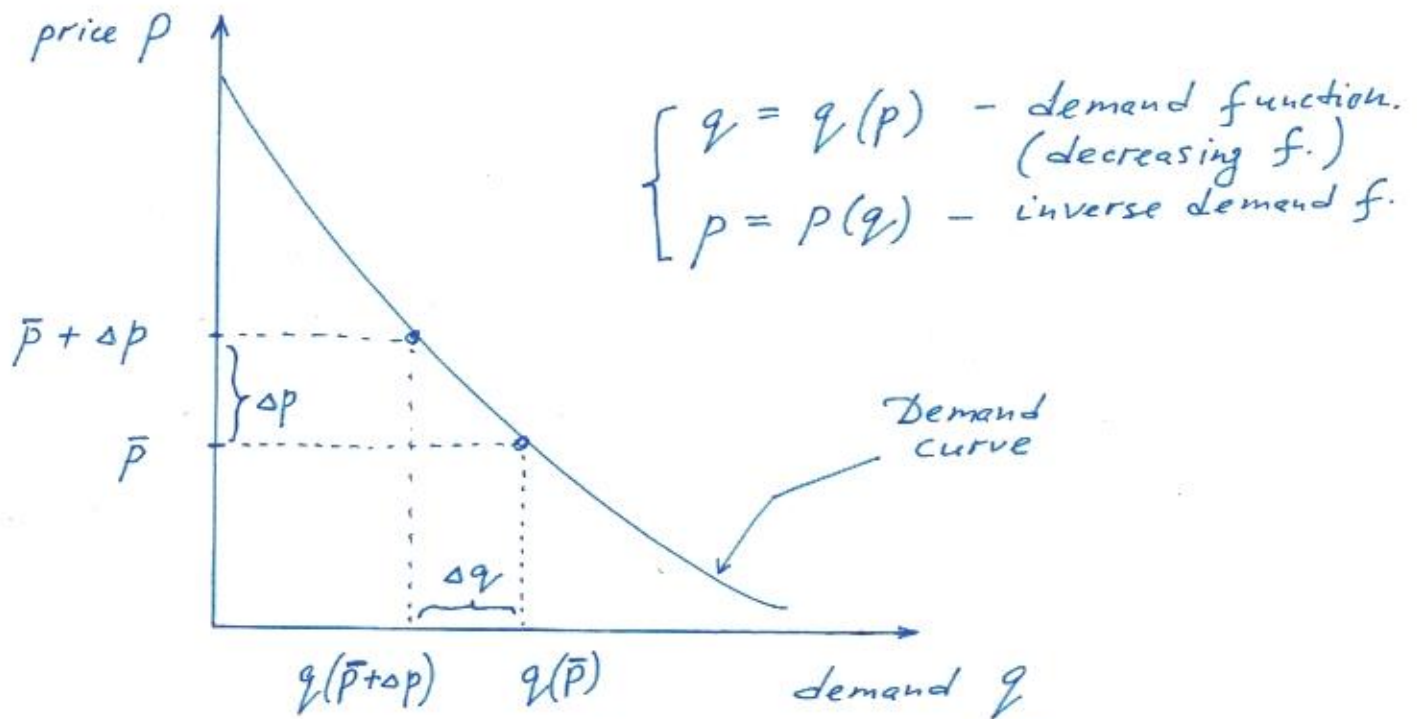


Market Demand & Elasticity.



$$E(\bar{p}) = \lim_{\Delta p \rightarrow 0} \frac{\Delta q / q(\bar{p})}{\Delta p / \bar{p}} = q'(\bar{p}) \frac{\bar{p}}{q(\bar{p})} \quad (1)$$

Price elasticity estimates the relative demand change when the price increases in 1%.

$$|E(\bar{p})| > 1 \quad \text{elastic demand}$$

$$|E(\bar{p})| < 1 \quad \text{inelastic demand}$$

① Linear demand: $q = b - k \cdot p, p \in [0, \frac{b}{k}]$

② "Constant elasticity" demand: $q = a \cdot p^{-b}, p \in (0, +\infty)$

③ Exponential demand: $q = a \cdot e^{-b \cdot p}, p \in [0, +\infty)$

Marginal Revenue & Elasticity

$R(q) = q \cdot p(q)$ - Revenue function

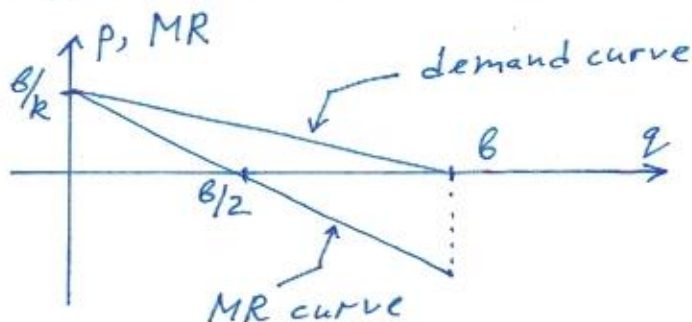
$$MR(q) = R'(q) = p(q) + q \cdot p'(q) = p(q) \cdot \left[1 + \frac{q}{p(q)} \cdot p'(q) \right]$$

$$\Rightarrow MR(q) = p(q) \cdot \left(1 + \frac{1}{E(p(q))} \right) \quad (2)$$

Linear demand: $q(p) = b - k \cdot p, p \in [0, b/k]$

or $p(q) = \frac{1}{k}(b - q), q \in [0, b]$

$$MR(q) = \frac{1}{k}(b - 2q)$$



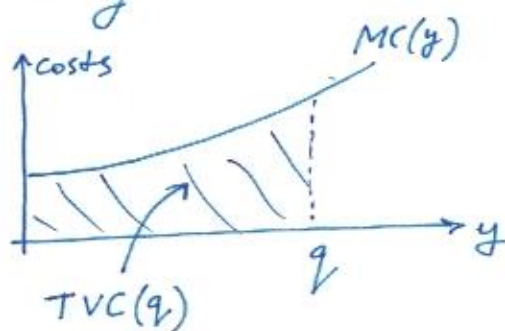
Costs

$y \geq 0$ - output

$$TC(y) = FC + TVC(y), \quad AC(y) = \frac{TC(y)}{y}$$

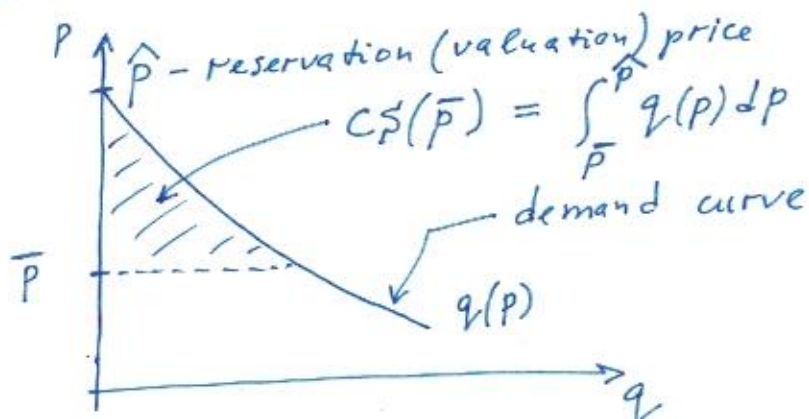
$$MC(y) = TC'(y) = TVC'(y)$$

$$TC(q) = \int_0^q MC(y) dy + FC$$



Consumer's Surplus

measures the consumer's welfare given price \bar{p} .



Competitive Market, Perfect Competition.

Competitive firm takes the market price of output as being given (and outside of its control).

$$\begin{cases} \mathcal{F}(q) = p^c \cdot q - TC(q) \rightarrow \max \\ q \in [0, \bar{q} = q(p^c)] \end{cases}$$

interior solution $q^c \in (0, \bar{q})$: $MC(q^c) = p^c$ (3)