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Qi D.

## Research on factors affecting differences in investment attractiveness based on HLM model

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**1. Abstract.** This article analyzes the influencing factors and formation mechanism of investment attractiveness differences from the national and provincial levels, which is of great significance to promoting economic development and improving people's living standards. Based on the Hierarchical Linear Model's principles and methods and based on the survey data of mainland China's provinces and provincial administrative regions, empirical analysis is carried out on the influencing factors and formation mechanisms of investment attractiveness differences. We discovered that the investment gravitational difference has a complicated mechanism of action, and it is jointly solved from multiple levels and perspectives such as total import and export trade, taxation, and per capita income.

### 2. The model.

**2.1. Overview of Hierarchical linear Model.** The design of the sections using commands Hierarchical Linear Model (HLM) was proposed by Bryk and Raudenbush in 1992. It is based on the ordinary linear regression analysis model and can process individual and group-level data simultaneously. When processing the seal data, first establish a regression equation with the first level (individual level) explanatory variables, then use the intercept and slope in the equation as dependent variables, and then use the second level (group level) explanatory variables as independent variables, perform a second regression. The basic form is

$$L_1 : Y_{ij} = \beta_{0j} + \beta_{1j}X_m + r_{ij}, \quad (1)$$

$$L_2 : \beta_{0j} = \gamma_{00} + \gamma_{01}W_n + \mu_{0j}, \quad (2)$$

$$\beta_{1j} = \gamma_{10} + \gamma_{11}W_n + \mu_{1j}. \quad (3)$$

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*Qi Dongfang* – graduate student, Saint Petersburg State University; e-mail: st073409@student.spbu.ru, phone: +7(981)810-21-63

In formulas (1) to (3):  $L_1$  and  $L_2$  represent two levels respectively;  $Y_{ij}$  is the dependent variable,  $i$  represents each unit of the first level,  $j$  represents each unit of the second level;  $X_m$ ,  $W_n$  are the first and second levels, respectively level explanatory variables,  $m$  and  $n$  ask the number of independent variables at the first and second levels respectively;  $r_{ij}$ ,  $\mu_{0j}$ ,  $\mu_{1j}$  are random effects, indicating the unexplained part of the independent variable; intercept  $\beta_{0j}$  is the average value of  $Y_{ij}$ , that is, the group average—the result of the centering processing of the number or the total average;  $\beta_{1j}$  represents the regression slope.

In this article, the maximum likelihood estimation method is used to estimate the regression equations' parameters at each level through the HLM software.

**2.2. Model construction.** Taking “investment attractiveness” as the explained variable, to eliminate the variance of the data and smooth the data, it is necessary to perform logarithmic processing on the income data and construct a multi-level linear model shown in table 1. To use a multi-level linear model to study the income differences of rural households, we first need to test the model's usability.

1. As described in Model 1, this model is ANOVA model and does not include any independent variables. It only has random effects at the individual level. It is to determine how much of the overall variation of the investment attractiveness logarithm  $\ln y$  is caused by the group level to test the multi-level model's feasibility for research.

ANOVA model:

$$L_1 : \ln Y_{ij} = \beta_{0j} + r_{ij}, \quad L_2 : \beta_{0j} = \gamma_{00} + \mu_{0j}, \quad (4)$$

where  $\ln Y_{ij}$  is the logarithm of investment attractiveness;  $\beta_{0j}$  is the average value of the  $j$ -th two-story unit  $\ln Y_{ij}$ ;  $r_{ij}$  is the variation of the  $j$ -th two-story unit  $\ln Y_{ij}$ ;  $r_{00}$  is the total average of all two-level units  $\ln Y_{ij}$ ;  $\mu_{0j}$  is the second layer Random component of the equation.

2. Model 2 is a random coefficient regression model, which only contains individual-level variables, but allows the intercept and regression coefficients of the individual-level equations to vary randomly between each group level to measure the individual level's effect on investment attractiveness.

Random coefficient regression model:

$$\begin{aligned}
L_1 : \ln Y_{ij} &= \beta_{0j} + \beta_{nj}X_n + r_{ij}, \\
L_2 : \beta_{0j} &= \gamma_{00} + \mu_{0j}, \\
\beta_{nj} &= \gamma_{n0} + \mu_{nj},
\end{aligned} \tag{5}$$

where  $X_n$  is the  $n$ -th independent variable of the first level;  $\beta_{nj}$  is the regression slope of the  $n$ -th independent variable of the first level;  $r_{nj}$  is the average value of  $\beta_{nj}$ ;  $\mu_{nj}$  is the random component of  $\beta_{nj}$ .

3. Model 3 adds group-level variables to the intercept term based on controlling individual-level variables, measures the group's direct effect on individuals, and allows individual-level variables to vary randomly between groups. We regard it as a particular type of complete model form:

$$\begin{aligned}
L_1 : \ln Y_{ij} &= \beta_{0j} + \beta_{nj}X_n + r_{ij}, \\
L_2 : \beta_{0j} &= \gamma_{00} + \gamma_{0m}W_m + \mu_{0j}, \\
\beta_{nj} &= \gamma_{n0} + \mu_{nj},
\end{aligned} \tag{6}$$

where  $W_m$  is the  $m$  independent variables of the second level, and  $r_{0m}$  is the regression slope of the  $m$ -th independent variable of the second level.

4. Model 4 is a complete model, through the result of the interaction of the combination of individuals to explore the difference in investment attractiveness process, that is, individuals to the investment attractiveness of indirect adjustment, the second level of variable coefficient symbol and the first level of corresponding variable coefficient symbol the same play a strengthening role, on the contrary, play a weakening role:

$$\begin{aligned}
L_1 : \ln Y_{ij} &= \beta_{0j} + \beta_{nj}X_n + r_{ij}, \\
L_2 : \beta_{0j} &= \gamma_{00} + \gamma_{0m}W_m + \mu_{0j}, \\
\beta_{nj} &= \gamma_{n0} + \gamma_{nm}W_m + \mu_{nj},
\end{aligned} \tag{7}$$

where  $r_{nm}$  is the slope used by the  $m$ -th independent variable in the second layer to explain the slopes of the respective variables in the first layer, reflecting the cross-level interaction.

### 3. Result analysis.

**3.1. ANOVA model analysis.** The analysis results are shown in table 1. In the variance analysis, the between-group variance is 1,364 and is statistically significant at the 0.1% level, indicating that there are significant differences between the groups, with obvious stratification characteristics. The intra-group correlation coefficient  $ICC = \text{Var}(U_0) / [\text{Var}(U_0) + \text{Var}(R)] = 1.364 / (1.364 + 0.370) = 78\%$  indicates that 78% of the differences between groups are caused by the group level, which is not negligible. Therefore, the multi-layer linear model can be used for analysis.

**Table 1.** Parameter Estimation

Random Effect	Standard Deviation	Variance Component	df	Chi-square	P-value
Intrcpt1, $U_0$	1.168	1.364	21	2032.411	0.000
level-1, $R$	0.608	0.370			

**Table 2.** HLM analysis of investment attractiveness

Fixed effect	Model 2		Model 3		Model 4	
	coefficient	standard error	coefficient	standard error	coefficient	standard error
$x_1$	-0.103	0.076	-0.155**	0.05	-0.089	0.050
$x_2$	1.559***	0.363	1.700***	0.436	0.975***	0.159
$x_3$	0.002***	0.0003	0.0002***	0.0003	0.00052***	0.0003
$x_4$			0.498***	0.117	1.818**	0.428
$x_5$			0.517***	0.107	-1.418**	0.466
$x_1x_4$			0.242*	0.116	0.374**	0.141
$x_1x_5$			-0.478***	0.136	-0.673***	0.154
$x_2x_4$			-0.136	0.147	1.392**	0.522
$x_2x_5$			0.292	0.193	-2.334***	0.572
$x_3x_4$			-0.008	0.008	-0.0015*	0.007
$x_3x_5$			-0.029**	0.011	-0.0015	0.009
Var(R)	0.712***		0.098***		0.468***	
level1	0.336		0.365		0.310	
Var(R)						

In table 2 “\*” means  $P < 0.05$ , “\*\*” means  $P < 0.01$ , “\*\*\*” means  $P < 0.001$ ;  $x_1$  is cash income per capita;  $x_2$  – volume of work performed for the type of activity “Construction”;  $x_3$  – GRP(Gross Regional Product);  $x_4$  – taxes levied;  $x_5$  – total import and export trade.

**3.2. Random coefficient regression model analysis.** In the analysis of Model 2, Model 3, and Model 4, the paper expresses the explanatory variables’ variance components at the individual level.

It only shows the changes in the variance between groups and the first-level residuals. The fixed effect represents the influence effect of the independent variables of level 1 and level 2 on the investment attractiveness difference. The random effect means the investment attractiveness difference that the independent variable does not explain. The positive influence on investment attractiveness is  $x_1$ , but it is not significant. The ones that have a significant negative impact on investment attractiveness are  $x_2$  and  $x_3$ .

**3.3. Complete mode analysis.** The direct effect of  $x_4$  and  $x_5$  is the significant positive effect of  $x_4$  and  $x_5$ . Under the cross-level interaction:  $x_4$  has a moderately significant strengthening effect on the investment attractiveness of  $x_2$ , indicating that the enhancement of  $x_4$  can promote the influence of  $x_2$  on investment attractiveness. In the same way,  $x_4$  also played a highly significant strengthening effect on  $x_2$ . And  $x_5$  has a high significant weakening effect on  $x_1$  and  $x_2$ , and  $x_4$  has a low significant weakening effect on  $x_3$ .

**4. Conclusion.** The difference in investment attractiveness is the result of a combination of multiple factors. It is neither an individual regional issue nor a pure national policy issue, but a regional economic development, policy system, historical background and many other interrelated issues. All aspects are resolved together.

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